When you need to contact pediatricians, contact AAP NEWS. Each month, more than 46,000 pediatricians, third-year pediatric residents and other subscribers turn to AAP NEWS for child health information they cannot get elsewhere. With a classified ad, you can speak directly to those readers.

Rates: The one-time cost for placing a classified ad is $120 for 30 or fewer words and $1.50 for each additional word. A $20 discount per month is allowed for ads that are published in three or more consecutive issues. The three issues must be purchased at the same time. Ads may be boxed for a one-time cost of $80.

Classifications: Classified ads are accepted under Business Services, General Announcements, Medical Meetings, Physicians Wanted, Positions Wanted, Practices Available, Publications, Real Estate, and Residencies/Fellowships Available.

Display Classified Ads: Display classified ads are accepted under General Announcements, Medical Meetings, Pediatrics, Physicians Wanted, Positions Wanted, Practices Available. Available and Residencies/Fellowships Available. Contact AAP NEWS for display classified ad sizes and rates.

Blind Box Returns: Available for a $25 service charge per ad insertion. To reply to a box number, send your response to Box Number, AAP NEWS, Classifieds, P.O. Box 927, Elk Grove Village, IL 60009-0927.

For more information, contact: Classifieds, AAP NEWS, 141 East Parke Drive, P.O. Box 927, Elk Grove Village, IL 60009-0927; (800) 433-9016, ext. 7677.

Advertising policy: Although the Academy believes these classified ads are from reputable sources, the Academy does not investigate the offers made and assumes no responsibility concerning them.

Frequently, it is necessary to modify the wording of classified ads. These changes are generally made in compliance with the regulations of various federal and/or state commissions against discrimination or because they might be interpreted as unlawful or in conflict with professional standards of being unbiased.

Advertisements for employment containing specifications as to race, creed, color, age, religion, sex, ethnic origin, or national origin may be unlawful and professionally improper. Accordingly, discriminatory wording is not acceptable in AAP News.

Other phrases for publication in various advertising classifications might be interpreted as being unlawful and in conflict with professional standards of medical practice.

Improper language could include:

- "Complete list of patients’ records for sale." The offer of rebates or "kickbacks" wording that could be interpreted as derogatory or defamatory to other physicians: the misrepresentation of skills expected or job requirements.

These advertising modifications are made to maintain a classified advertising section that is professionally responsible, lawful, scientific and free of discrimination.

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**AMERSA Conference Highlights**

- Pre-Conference Workshops November 18th
- Keynote Speaker: George Vaillant, M.D.
- Brigham and Women's Hospital Boston, Massachusetts
- Advances in Alcohol & Drug Addiction Research
- Plenary Sessions
- Showcase Presentations:
  - Promising Education Programs
  - Teaching Videotapes
  - Scientific Papers
- Annual Beaty Ford Lecture

AMERSA was organized in 1976 by the Career Teachers in Alcohol and Drug Abuse. Originally the Career Teacher Initiative was a support program for faculty members primarily in medical schools. AMERSA has developed workshops and conferences with the national leadership in Psychiatry, Pediatrics, Family Medicine, Internal Medicine, Emergency Medicine, Obstetrics, Gynecology, Nursing and Social Work. Our national conferences and numerous publications have focused on substance abuse training in the primary care specialties. AMERSA continually seeks to be multicultural and interdisciplined.

For further information contact:
Jennifer Connelly (401) 863-2940

AMERSA • Box G-BH • Brown University • Providence, Rhode Island 02912
Alaska
Anchorage: BC/BE Pediatrician needed for summer locum tenens. Group practice setting. Time available to pursue natural beauty and adventure of Alaska! Practice opportunity includes opportunity for stabilization, compensation and travel reimbursement information, please call (907) 562-2120.

Fairbanks: Pediatrician to join newborn through young adult prac- tice providing comprehensive, in-depth care. Small university city with rivers, lakes and mountains offers diverse cultural, sports and outdoor activi- ties. Send letter of interest and CV to J Alan MacFarlane, M.D., 1539 Lathrop, Drawer 19, Fairbanks, AK 99701.

Arizona
Tucson: BC/BE Pediatrician to join expanding multispecialty group with established group of pediatricians. Excellent call schedule, competitive starting salary with benefits and a comprehensive benefit package, including 401K Retirement Plan. Desirable south- west metropolitan area. Send inquiries to: Saladino, 1170 W. Sepulveda Dr., Suite 205, Tucson, AZ 85711.

California
Los Angeles: CIGNA Healthplans of CA has practice opportunities for pediatricians available at several health care centers throughout Los Angeles. We are a quality and service-oriented healthcare system where the principal commitment is to our member's health and well-being. We focus on the strong relationship between patient and primary care physicians, ensuring the satisfaction of caring for and managing your personal panel of patients. Enjoy the advantages of practicing with an established multispecialty group in a sophisti- cated, metropolitan environment. Generous financial package in- cludes malpractice, CME, bonus and all overhead. Call (800) 468- 9070 or Fax (818) 271-2391.Attention Recruitment Department, CIGNA Healthplans of CA, 8000 Wilshire Blvd, Suite 400-14, Glendale, CA 91203, EOE

San Clemente: 2 BC PD in beauti- ful, coastal San Clemente County, located in Southern California, seeking to join thriving private practice. Attend deliveries, good mix of care, Ill, and complex cases. New children's hospital. Excellent flexibility in call schedule and work schedule. Strong family emphasis, nearby beach, moun- tain, forest, desert recreation. Good remuneration opportunities, abundant volunteer opportunities for community. For more information, contact: William Sears, M.D., 1170 N. San Clemente, San Clemente, CA 92673; (714) 493-5437.

San Diego: Pediatric associates seeks BC/BE pediatrician for general pediatrics. Please contact: Geor- ges A Argoud, M.D., 480 Fourth Avenue, Suite 306, Chula Vista, CA 91910; (619) 426-7910 or FAX (619) 426-2257.

Colorado
Aurora: Hospital-based career opportunity with flexibility and growth for BC/BE Pediatrician in Aurora, Colorado. To include level II nursery, additional or no additional on-call coverage. Outstanding compensation package, benefits. Contact: Stephanie Czerwronka, EMISA-CHS, 1200 Pine Island Rd, Fl. Laudernder, FL 33323-4460; (800) 443-3672, ext. 7466. EEO/AA/MF.

Denver: Experienced BC Pediatrician with interest in Community Health for children and adolescent medicine in South & Federal Clinical Director in a multispecialty health center. Opportunities in re- search and teaching available. Send CV to: Richard Wright, M.D., 777 Bennett Ave, MC 1914, Denver, CO 80204-4507.


Greeley...All American City: BC/BE Pediatrician to augment 6-member group with 46-sister, multispecialty group practice. Competitive salary, low cost living, abundant outdoor activities, skiing and hiking and fishing. Send CV to Anthony G. Greeley, M.D., Greeley Medical Clinic, 1800 16th Street, Greeley, CO 80631.


Florida
Hospital-based career opportunity for BC/BE Pediatrician at various Florida Healthplan centers. Level II nursery, no additional on-call coverage. Outstanding compensation, benefits. Flexible scheduling and no additional on-call coverage. Contact: Stephanie Czerwronka, EMISA-CHS, 1200 Pine Island Rd, Fl. Laudernder, FL 33323-4460; (800) 443-3672, ext. 7466. EEO/AA/MF.

Physician Opportunities: Innovative and exciting full-time positions for BC/BE Pediatricians and Neu- ratologists in Colorado. EMISA Children's Hospital Services offers outstanding employee compensation package, including full benefits and professional liability insurance for 24-hour, hospital-based practice. Flexible scheduling and no additional on-call coverage. No night calls. CMG Partnership. Please call or send CV to: Pediatrician Recruiter, EMISA-CHS, 1200 Pine Island Rd, Fl. Laudernder, FL 33323-4460; (800) 443-3672, ext. 7466. EEO/AA/MF.

Maryland
BC/BE Pediatrician for large, multi- specialty group providing care for BCBS affiliated HMO, as well as growing FFS practice. Positions available in Baltimore/Columbia areas, rich in recreational opportu- nities with nearby beaches, mountains and Chesapeake Bay. Convenient to medical schools and cultural advantages of the Baltimore/Washington Metropolitan area. Competitive salary with ex- cellent benefits package; other incentives are welcome to accompany. Please direct all CVs to: Pediatrician Personnel, Patuxent Medical Group, Inc., 2 North North Drive, Suite 401, Co- lumbia, MD 21045, EOE/MP/V/HV.

Massachusetts
Charming, New England Commu- nity close to Boston, Providence and Cape Cod. Hospital boasts strong OB department. Two physi- cians close to retirement are sending referrals and current pa- tients to busy, young pediatrician. He shares call with another group and seeks an associate for his practice, including a partner, in practice. Excellent salaries and benefits package. En- joy easy commute to the ocean, as well as the city. Call Ann Breitner at (508) 328-0011 or (800) 331-7004.

Missouri
Pediatric Internist to become a part of established and growing PICU at prestigious, 1000-bed hos- pital serving 13-county region in eastern southern Missouri. BC/BE in pediatric critical care medicine or one year of subspecialty fellowship required. Very attractive hospital compensa- tion/benefits package. 200-,000+ area population; low crime rate and cost-of-living index; cul- tural diversity; colleges and universities; rivers, lakes, caverns, etc. Contact: Kathryn A. Taylor, Physician Recruiter, Box 10341, Springfield, MO 65806; (816) 882-7111 or (800) 684-1985.

New Hampshire
Sixth pediatrician wanted to join 50-physician, multispecialty group. Experience level varies. Small, progressive com- munity near lakes and mountains, with fine selection of cultural and recreational activities. You will join Dr. Arthur W. Simington, Administrator, Keene Clinic, Inc., 590 Court Street, Keene, NH 03431.

New Jersey
BC/BE Pediatrician to join busy group practice in suburban community near New York City. Four sub-specialists in group. Practice cares for general pediatric patients, as well as very sick, sub-speciality patients, so post-residency training is desirable. Time allotted for acade- mic pursuits. Reply to: Box #05013.

New York
BC/BE Pediatrician for a well-estab- lished practice involving primarily pediatric general practice with subspecialty interest in newborn medicine and general pediatrics. Practice has strong administrative, academic and support staff. Experiences excellent professional and personal satisfaction. Contact: Ron R. Gabrielson, M.D., 290 Commonwealth Ave, Boston, MA 02215.

New York
BC/BE Pediatrician to join 2 peo- ple. PNP in 22-physician, multispeciality partnership in N.E. Georgia. Level II nursery, 24-hour ER coverage and attending staff call. Excellent incentive bonus, generous benefits package and all other perks. N.E. Atlanta, on shores of Lake Lanier. Send CV to: Deborah Glaze, Personnel Manager, 1500 W. Peachtree St, Atlanta, GA 30309; (404) 327-5232.

LaGrange: Exceptional opportunity for additional BC/BE Pediatricians to join existing practice of three ex- perienced physicians. Strongly supported, in a separate practice with the assist- ance of the LaGrange General Practice Partnership in "America's Little City." Only 45 minutes from Atlanta. Small, community hospital and recreation activities. Send CV to: John M. Smith, M.D., The Clinics of Medical Park, LaGrange, GA 30240; (706) 884-8973.

Only minutes from Atlanta, join an established practice of pediatricians or practice solo. Competitive salary, generous bonus schedule. Call Dennis Kendall at Hayman- daugherty, M.D., (706) 453-2622.

California
Beverly Hills: Pediatrician to join a 2-person subspecialty practice in Southern California. Contact: Dr. William Pearson, M.D., 270 Androscoggin Street, Bangor, ME 04401. For more information, call (907) 922-7910.
North Carolina


New York

Solo/Pediatric practice on Long Island looking to hire BC/BE Pediatrician part-time. Please send resume to: P.O. Box 445, Northport, NY 11768.


Ohio

Third BC/BE Pediatrician to join well established, seven-physician, multispecialty group in new office in southwest Ohio. Excellent salary and benefits. Please contact: Pediatric Associates, 2555 Valley Road, Cincinnati, OH 45205. (513) 659-6000.

Pennsylvania


Virginia

Newport News: Riverside Regional Medical Center in Newport News, Virginia, is currently recruiting for a fourth BC/BE Pediatrician to join the Department of Pediatric Education. Responsibilities include clinical practice in the newly constructed Pediatric Ambulatory Center and inpatient coverage for these patients. Additionally, this group provides the pediatric education for the hospital-based Family Medicine and Transitional residency programs. This is an excellent opportunity for someone interested in combining a career in clinical and academic medicine while living in one of Virginia's most attractive areas. Contact: Donna Meyer, M.D., Riverside Pediatric Center, 316 Main Street, Newport News, VA 23601; (804) 594-3324.


For subscription and classified ad information, contact Pamela Malik, (804) 493-9001, ext. 7667.

Washington

Pacific Northwest Full-time, BC/BE Pediatrician to join seven-physician group. Excellent salary and benefits. Located in a growing southwest Washington community of 250,000, near Mount Rainier, OR. Salary and benefits leading to partnership. Please contact: Pediatric Care, P.O. Box 189, Puyallup, WA 98371.

Wisconsin

132-physician, multi-specialty group in the Fox River Valley of East Central Wisconsin has a practice opportunity available for a pediatrician. Excellent compensation and benefit package leading to shareholder status after two years. The community offers superior educational, year-round outdoor recreation and abundant cultural opportunities. For more information, call: La Salle Clinic, Physician Staffing, P.O. Box 4952-8000, or call Cookie at (800) 722-9899. We're looking forward to hearing from you.

North Dakota: As a result of continued growth and 100-year tradition of exceptional medical care, Gunderson Lutheran Medical Center invites all BC/BE Pediatricians to practice in our Onalaska location. Closely located to La Crosse, home of our corporate office and training center, you will also be able to take advantage of the quality and benefits offered to patients at Luther Hospital-La Crosse, a 402-bed, tertiary care facility. You will also enjoy full administrative support, plus the technical assistance of the Pediatricians, one of whom is located in Onalaska. You will be encouraged to participate in the delivery of care on the needs of the community. In addition to these opportunities, a variety of positive opportunities for continued education and to perform research. Located in the beautiful Mississippi River valley, La Crosse area offers a variety of cultural and tourist attractions. Fresh air, abundant recreational facilities, and a range of educational system, and diverse and social opportunities also make it an attractive area to live and practice. For more information, including details about Bon Secours, you can contact: Bon Secours, Box#07013. (804) 782-7300, ext. 6673. An equal opportunity employer.

Position available for BC/BE Pediatrician in 50-physician multispecialty group in eastern Louisiana. New Orleans or Lake Charles in southeast Louisiana is located in a growing community with a new hospital. Excellent salary and benefits. Please contact: детскые специалисты, Dr. James J. Gutierrez, Administrator, The Children's Hospital, 1203 W. Esplanade Avenue, Gretna, LA 70053; (504) 457-4461.

Pediatrician Wanted: Group Health Cooperative, progressive, 320-physician group practicing in a university city of 60,000 in west central Wisconsin, 90 miles from Minneapolis. Opportunity recruiting a fourth pediatrician. Very competitive salary and excellent fringe benefits package. Practice high-quality care in a most desirable location. Send CV to: Stuart R. Rencel, M.D., M.B.A., Medical Director, Group Health Cooperative, P.O. Box 3217, Eau Claire, WI 54703; (715) 836-8552.

Multiple States - Physicians

Wyoming


Oregon

Physician in active practice in Portland area. Contact: (800) 497-6573.

Multiple States - Physicians

Innovative and exciting full-time opportunities for BC/BE Pediatricians in Florida, New Jersey and Virginia. Competitive salary and benefits package offering an outstanding employee compensation package, including full benefits and professional liability insurance for 24-hour, 7-day-per-week coverage. Please contact: Richard Schlesinger, Children's Hospital Services, Inc., 300 NW 70th Avenue, Suite 100, Plantation, FL 33317; (305) 584-7349.

Ohio

Cleveland: suburban pediatric practice located in upper-middle-class area of 4,000 patients. More than 20 percent of patients have insurance. Younger. Well staffed office. Excellent experience staffed. Turn key operation. Negotiable. Contact: David Cameron at (216) 446-4000.

Texas


Paladino, D.S., M.B.A., President. Physician Staffing, P.O. Box 4952-8000, or call Cookie at (800) 722-9899. We're looking forward to hearing from you.

Residency Available

Utah

Salt Lake City: Pediatric Residents Training Program at the University of Utah School of Medicine is seeking a second year resident. The position will be available starting July 1, 1993. Applications should be submitted to: Dr. Richard A. Molen, Department of Pediatrics, University of Utah School of Medicine, 50 N. Medical Drive, Salt Lake City, UT 84132, or by calling (801) 581-7572. The University of Utah is an equal opportunity employer.

Advertising pays

"We wish to cancel our ad in AAP News. We have filled both of our pediatric slots here at the Center and are continuing to be contacted by physicians who have seen our ad in your publication."

Charles Henderson
Child Health Center
Troy, Alabama