When you need to contact pediatricians, call AAP NEWS, each month, more than 150,000 pediatricians and others interested in pediatrics will receive this newsletter. It is published in print and online and is packed with valuable information. Periodically, we have special issues, such as the one published in December 1989 and August 1990, that offer additional information for those who are interested.

Rates: The one-time cost for placing a classified ad is $30 for 30 or fewer words and $75 for 75 or fewer words. The minimum charge is $30. Rate for an ad that cannot fit into the specified page: $30. Minimum charge for an ad that cannot fit into the specified page is $30. Advertisers may also request that their ads be posted on the internet at no additional cost.

Classifications: Classified ads are accepted under Business Services, General Announcements, Postings, Publications, and Real Estate. These categories are accepted under General Announcements, Mailbox, Meetings, Physicians Wanted, Postings, and Position Openings. Classified ads are accepted under General Announcements, Mailbox, Meetings, Physicians Wanted, Postings, and Position Openings.

Blind Box Returns: Available for a $15 service charge per ad insertion. To reply to a classified ad, send your query to: AAP NEWS, Classified Ads, PO Box 827, Elk Grove Village, IL 60009-0277, or FAX (708) 433-9016, ext. 518.

Advertising Policy: Although the Academy believes these classifieds are from reputable sources, the Academy does not investigate the offers made and assumes no responsibility for the accuracy of the information provided. These classifieds are generally in compliance with applicable federal and state laws. Offers of goods and services that violate these laws may be removed from publication at the discretion of the Academy, and/or be interpreted as being unlawful or in conflict with professional standards of medical practice.

Advertisements for employment containing specifications as to race, creed, color, age, religion, sex, ethnic origin, or national origin, are not acceptable. Other phrases for publication in various classifications may be acceptable. The Academy advises that professionals avoid conflict with professional standards of medical practice. Improper language should include:

- the use of obscenities
- the use of racial slurs
- the use of derogatory terms to other physicians
- the misrepresentation of skills or job requirements.

These advertising modifications are made to maintain a classified advertising publication that is professionally responsible, lawfull, scientific and free from discrimination.

Ann Arbor, Michigan—BCBS Pediatrion to join so, private practice, Michigan. Pediatrician to join the group of Michigan Pediatricians and other more than 16 years of experience. The candidate will be expected to be a licensed physician and have a medical license in good standing. The faculty will be expected to be able to work well with colleagues and have a strong commitment to patient care. The candidate will be expected to be able to work well with colleagues and have a strong commitment to patient care. The candidate will be expected to be able to work well with colleagues and have a strong commitment to patient care.

Arkansas-Hot Springs Clinic-Seeking a board-certified, fellowship-trained pediatrician to join the group. The Arkansas Pediatricians is located in Hot Springs, Arkansas in beautiful central Arkansas. Hot Springs is a great place to raise a family. The position is 100% outpatient and involves seeing patients in the clinic. Send CV and references to: Dr. John Doe, Pediatrician, 123 Any Street, Hot Springs, AR 71913; or call (301) 555-1234.

Arkansas-State Medical Center—Pediatrician to join the group. The Arkansas State Medical Center is located in Fort Smith, Arkansas in beautiful eastern Arkansas. The position is 100% outpatient and involves seeing patients in the clinic. Send CV and references to: Dr. Jane Smith, Pediatrician, 456 Any Street, Fort Smith, AR 72903; or call (301) 555-1234.

The Department of Pediatrics at the Allegheny Campus of the Medical College of Pennsylvania, is seeking a BC/BE Pediatrician to join the group. The position is 100% outpatient and involves seeing patients in the clinic. Send CV and references to: Dr. John Doe, Pediatrician, 123 Any Street, Pittsburgh, PA 15212; or (412) 356-3911.

The Department of Pediatrics at Saint Barnabas Medical Center is recruiting a BC/BE Pediatrician. The Department is academically affiliated and trains family practice residents. Salary is competitive and commensurate with experience. For further information contact: Dr. Jane Smith, Pediatrician, 111 Any Street, Whippany, NJ 07981; or call (908) 123-4567.

The Department of Pediatrics at the University of Alabama in Birmingham is seeking BC/BE Pediatricians to join the group. The position is 100% outpatient and involves seeing patients in the clinic. Send CV and references to: Dr. John Doe, Pediatrician, 123 Any Street, Birmingham, AL 35294; or call (205) 555-1234.

Raytheon (a division of United Technologies Corporation) is currently recruiting BC/BE Pediatricians to join the group. The position is 100% outpatient and involves seeing patients in the clinic. Send CV and references to: Dr. Jane Smith, Pediatrician, 111 Any Street, Raytheon, MA 01234; or call (508) 123-4567.

Raytheon (a division of United Technologies Corporation) is currently recruiting BC/BE Pediatricians to join the group. The position is 100% outpatient and involves seeing patients in the clinic. Send CV and references to: Dr. John Doe, Pediatrician, 123 Any Street, Raytheon, MA 01234; or call (508) 123-4567.

Raytheon (a division of United Technologies Corporation) is currently recruiting BC/BE Pediatricians to join the group. The position is 100% outpatient and involves seeing patients in the clinic. Send CV and references to: Dr. Jane Smith, Pediatrician, 111 Any Street, Raytheon, MA 01234; or call (508) 123-4567.
Ohio: Small, expanding, northeast Ohio multispecialty group has an opportunity for a pediatrician. The Ashland area, located on the shores of Lake Erie, combines the advantage of a small town with easy access to the major metropolitan centers of Columbus, OH, and Erie, PA. For additional information, call collect or write: Ashland Pediatrics, 430 W. 25th St., Ashland, OH 44804, ATTN: Jim Graeca, Administrator, (740) 922-4422.

Pediatrician BCBS Pediatric Physical Therapist to join 28-physician, multispecialty group. Practice primarily at a 455-bed hospital in Boston, MA. Also has satellite locations in Waltham and Wayland. Currently has 35 physical therapists and is adding posts. Excellent benefits. Contact: Richard Stump, Administrator, P. O. Box 528, Brainerd, MN 56401.

Pediatrician BCBS Pediatrician for a growing community hospital in the Lakes Region of New Hampshire. Contact: Mary Pickering, (603) 444-8300, Ext. 276.

Pediatrician BCBS Pediatrician to join one of the nation's leading pediatric practices. Excellent benefits. Contact: Dr. Thomas Hernandez, Administrator, P. O. Box 222, Green Bay, WI 54301.

Pediatrician BCBS Pediatrician to join a new multispecialty practice in northeast Florida. Contact: Dr. William A. Davis, Administrator, P. O. Box 111, St. Augustine, FL 32085.

Pediatrician BCBS Pediatrician needed for a diverse, multispecialty group in the southeast. Contact: Dr. Jack Smith, Administrator, P. O. Box 322, Spartanburg, SC 29309.

Pediatrician BCBS Pediatrician needed for a new, growing practice in the southeast. Contact: Dr. John Smith, Administrator, P. O. Box 123, Columbia, SC 29205.

Pediatrician BCBS Pediatrician needed for a new, growing practice in the southeast. Contact: Dr. Susan Smith, Administrator, P. O. Box 134, Charleston, SC 29403.

Pediatrician BCBS Pediatrician needed for a new, growing practice in the southeast. Contact: Dr. Mark Smith, Administrator, P. O. Box 145, Charlotte, NC 28269.
GUTHRIE

General Pediatrics

Guthrie Clinic seeks to recruit Pediatricians for practice opportunities in Corning, NY and Sayre, PA.

The successful candidate for Corning, NY will be the third Pediatrician in a very busy section of a 35 physician multi-specialty group located in an attractive new facility adjacent to the Corning Glass Works.

The successful candidate for the main campus of Guthrie Clinic located in Sayre, PA will join four general pediatrics with training and subspecialization in nephrology and adolescent medicine.

Guthrie Clinic, a 240 physician, hospital-based, multi-specialty group is located in northeastern Pennsylvania at the New York border. This state-of-the-art medical facility offers medical school teaching affiliations as well as clinical research opportunities. Approved residency programs are conducted in Internal Medicine and General Surgery. The medical center maintains high quality medical standards as well as a vast referral base.

Pediatricians seeking a challenging and rewarding practice opportunity, competitive salaries and benefits, combined with quality living and endless recreational opportunities, are encouraged to submit a letter and CV to:

Donald R. Weaver, M. D.
Medical Director
Guthrie Clinic,
Sayre, Pennsylvania 18840
(717) 888-5858

A member of the Guthrie Healthcare System