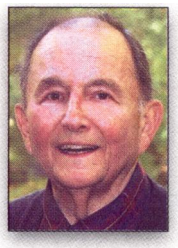
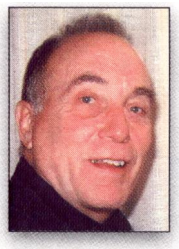
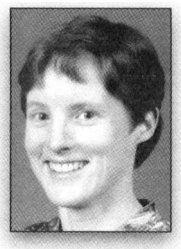
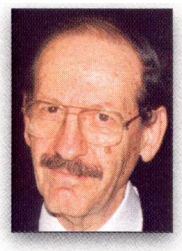
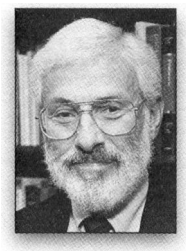

Dr. Capute


Dr. Drinkaus


Dr. Katsampes


Dr. Law


Dr. Luhby


Dr. Rapkin


Dr. Reyes

Arnold J. Capute, M.D., M.P.H., FAAP, of Baltimore, died of congestive heart failure Nov. 30 at age 80. The Arnold J. Capute Award from the AAP Section on Children with Disabilities recognizes a physician who makes a notable contribution to the health and well-being of children with disabilities.

Harold J. Drinkaus, M.D. FAAP, of Salt Lake City, died Nov. 15 at age 67.

William E. Hart Jr., M.D., FAAP, of West Hartford, Conn., died Nov. 10 at age 78.

Chris P. Katsampes, M.D., FAAP, of Richmond, Va., died from hypertensive cardiovascular disease Nov. 11 at age 93.

Nancy E. Law, M.D., FAAP, of Bloomfield, Conn., died Nov. 9 at age 40.

A. Leonard Luhby, M.D., FAAP, of Bronx, N.Y., died from complications suffered in a fall Nov. 14 at age 86.

Lawrence K. Pickett, M.D., FAAP, of Ithaca, N.Y., died Nov. 15 at age 84.

Richard H. Rapkin, M.D., FAAP, of Somerville, N.J., died from brain cancer Nov. 9 at age 68.

Amelia Reyes, M.D., FAAP, of Port Washington, N.Y., died Nov. 15 at age 66.

Revenue *Continued from page 27*

Address business issues, including recognition of the entire CPT coding system (especially important for special needs children), prompt pay/billing relationships and utilization management issues. Be aggressive! Look for win/win relationships with payers. Know your negotiating position and whenever possible have data to support your position and value.

Create, utilize and maximize relationships with the Academy, AAP state chapters, state medical association and the American Medical Association, insurance brokers, businesses (human resource coordinators), state department of human services and politicians. Look for alignment of issues and incentives with health care and advocacy organizations. Promote the medical home as a win/win, providing value with decreased emergency department utilization, decreased length of hospital stay and improved pharmacy management.

Most importantly, focus on improving coding. It is the easiest and most effective way to increase your bottom line without working harder. It also has the bonus of decreasing liability and resulting in accurate encounter-based information flow critical to tracking and demonstrating provider value. Let's improve our bottom line by working smarter, we can't work harder!

Dr. Tuck is a member of the AAP Section on Administration and Practice Management and serves on the AAP Committee on Coding and Nomenclature and is the AAP liaison to the Relative Value Update Committee.

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